

Kathy L. Revel

Delaware Division of Revenue Director

Kathy was appointed Director of the Delaware Division of Revenue in May of 2022. She served as the Deputy Director of the Division of Revenue since 2019. Kathy is the Executive Product Owner of DOR's technology and business modernization project – the Integrated Revenue Administration System (IRAS) which includes supervising the IRAS project team and leading the Division's change management efforts. As Deputy Director, she also led development of DOR policies and procedures and technical guidance, ensuring that the Division proactively manages and resolves taxpayer interactions, and collaborates with the Secretary of Finance's office on legislative and constituent matters.

Kathy has 26 years of service in the Division of Revenue having joined the Department of Finance in 1997. She served as a Tax Auditor for 3 years and a Tax Auditor Supervisor and Manager for 16 years. She was named the Assistant Director for Audit and Public Service in 2017, the highest tax audit position in State government. In this role, she was responsible for recruiting, training, managing and mentoring teams responsible for developing and implementing audit plans to analyze personal and business tax returns in accordance with applicable tax laws and regulations.

Prior to joining state government, Kathy was a senior staff accountant for 12 years. She represented individuals, businesses, and non-profits in connection with tax compliance, reporting, return preparation and planning.

Kathy holds a B.S. in Accounting from Wilmington University and an Associate Degree in Accounting from Delaware Technical and Community College. Kathy is an active participant in the Federation of Tax Administrators, the nation's leading professional body of state tax administrators. She is a winner for the Delaware Award for Excellence and Commitment in State Service and a Department of Finance Employee of the Year.

Jamie Johnstone is currently the Deputy Director of Revenue. In this position, Jamie manages legislative policy initiatives and human resource developments to ensure efficient revenue administration is considered in Delaware's annual legislation and budget.

Jamie came to Revenue from the Finance Secretary's Office where he has worked on revenue forecasting, policy development, and other special projects in various roles since 2014. Highlights include staffing the special panels set to study Delaware's Revenue Portfolio (2015) and Fiscal Controls (2018) as well as impact analysis of Delaware's comprehensive revenue reform proposals in 2017 and the move to Single-Sales Factor Apportionment for the Corporate Income Tax.

Jamie's education is originally in economics with a B.A. from St. Mary's College of Maryland and a M.A. from Colorado State University. He lives in Wilmington, Delaware with his wife and two young daughters.

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Warren D. Wood is currently the Assistant Director - Office of Tax Examination & Investigations. He currently responsible for providing leadership in the following areas: Business, Corporate and Personal tax audits along with providing leadership to our Public Service Offices located in Dover, Georgetown, and Wilmington.

Warren is a native of Delaware and holds a bachelor's degree in Accounting from the University of Maryland – Eastern Shore and an MBA in Corporate Finance from Drexel University. Warren started with the Division in June of 2019 after having worked for E.I. DuPont de Nemours and Company the previous 27 years in a variety of roles.

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Darlene M. Sturgeon – is currently the Assistant Director of Personal Taxes & Account Services. In this role she oversees the tax collection process for DOR as well as providing leadership to the Public Service Centers in Wilmington, Dover, and Georgetown. Darlene joined DOR in 2023 after serving as the Chief of Administration for Delaware Division of Developmental Disabilities, Delaware Health, and Social Services.

Darlene is originally from California where she worked as financial officer in various business sectors such as non-profit social service organizations, County and City Housing Authorities, and publicly traded asset management firms. She holds an associate's degree and bachelor's degree in business administration with major in Accounting/ Finance, as well as an MBA from California Lutheran University in management and organization behavior.

Darlene lives in Kent County where she volunteers her time in local town government. When she is not working or volunteering Darlene likes to travel to California and Oregon to visit her daughters and their families.

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Campbell Hay is currently the Tax Conferee. Immediately prior to joining the Division of Revenue as Tax Conferee, Cam was a Hearing Officer with the Delaware Public Service Commission. As Hearing Officer, Cam presided over and ruled on cases involving public utilities in the state from rate changes to formal complaints.

Cam has a long history in the tax field. Shortly after law school he joined J.P. Morgan as the Private Banks Retirement Products Manager working with bankers and client service representatives on complex tax and retirement laws and regulations, as well as ensuring the Private Bank remained in compliance with such laws and regulations.

After J.P. Morgan, Cam joined the Tax Department at Vanguard, where he provided legal and tax support to the retail investor business on both domestic and international tax issues.

Cam has served on many boards and committees supporting children and social justice and enjoys fishing and golfing with his sons.

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